

GNCI

WIRELESS FAST START FROM GNCI

The Company

Lordco Auto Parts the largest, privately held automotive parts distributor in Canada. They currently employ over 1,300 people, including 80 outside sales representatives. The delivery fleet currently consists of more than 350 vehicles from small parts delivery cars and trucks, up to five ton vans and our their new 18-wheel Peterbilt semi trailer that are responsible for replenishing store inventory daily.



Lordco's mission is to provide their valued customers with the highest level of service possible.



Global Net Commerce, Inc.
Secure In Wireless • Solid In Solutions

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CASE STUDY OF LORDCO AUTO PARTS

Reliable Telecommunications services are key to providing the best service, keeping the most up to date real time inventory and ordering system as possible, to quickly serve their customer needs.

The Challenge

Lordco's second store in Kelowna B.C. scheduled to open on March 29, 2004, was in a dilemma. They were notified 6 days before the store opening, that their adsl data circuit to run the store application would be delayed by several days, and would be delivered after the official opening.

Lordco needed an immediate alternate solution, without which, the store opening would be seriously compromised.

The Solution

Lordco looked to G.N.C.I.'s fast start program. G.N.C.I.'s engineering staff was quickly able to technically assess the situation, recommend a configuration both on the host end routers, and G.N.C.I.'s MSM device, that would provide for an end to end "always on" encrypted connection to the store.

GNCI

- *High Speed Wireless Communications*
- *High Security Networking Devices*
- *Versatile, Flexible Applications*

The Result

Lordco was able to deploy the G.N.C.I. MSM solution on the CDMA network in Kelowna, in time for the store opening, on very short notice.

"We were very pleased to have connectivity for our store opening" said Brent Covington of Lordco. "Our experience with G.N.C.I. demonstrated to us the power and flexibility of making fast deployments for temporary locations, or urgent situations."

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Brent Covington, Lordco Auto Parts

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